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Doing Business With Mozambique LNG

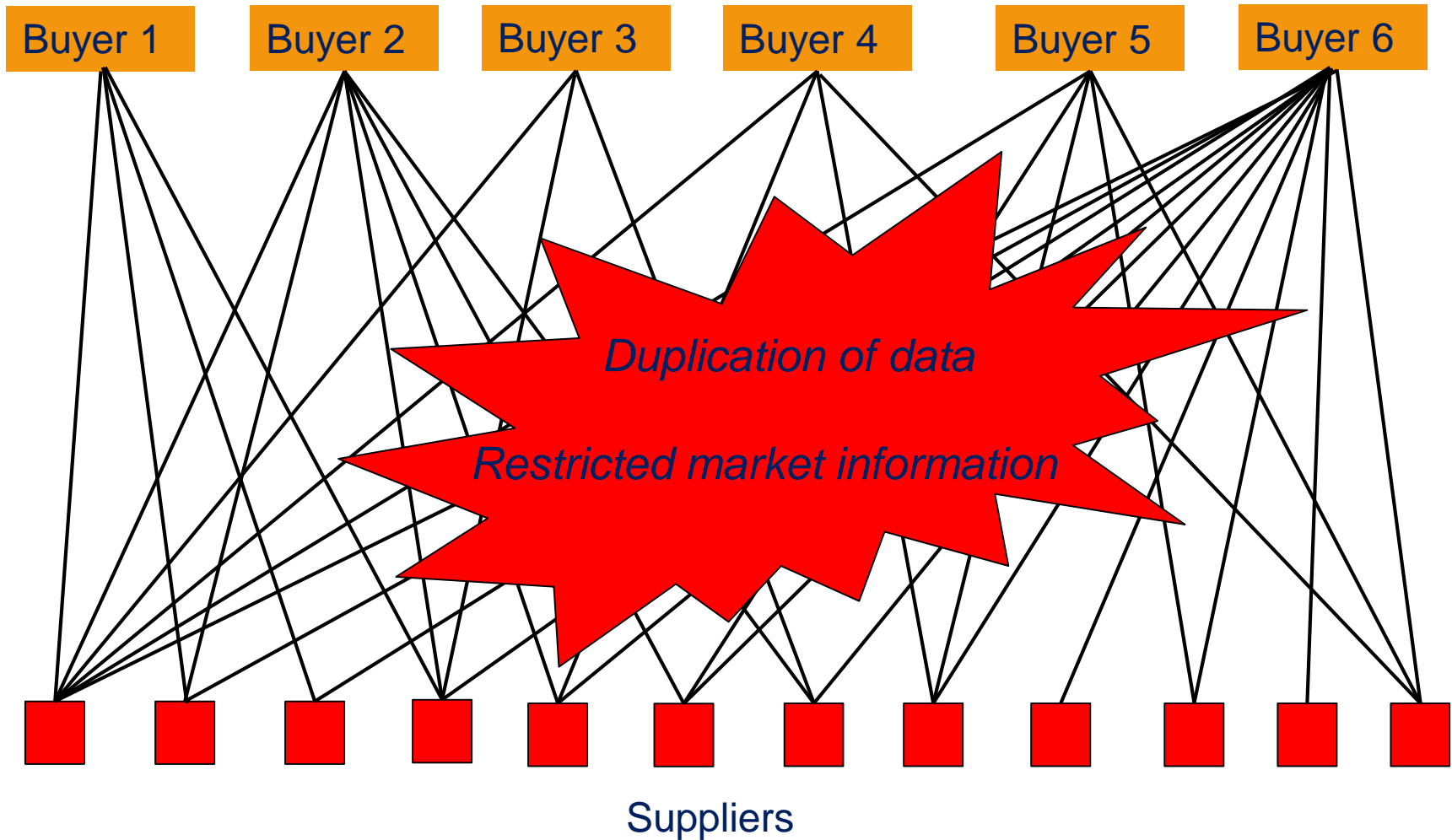
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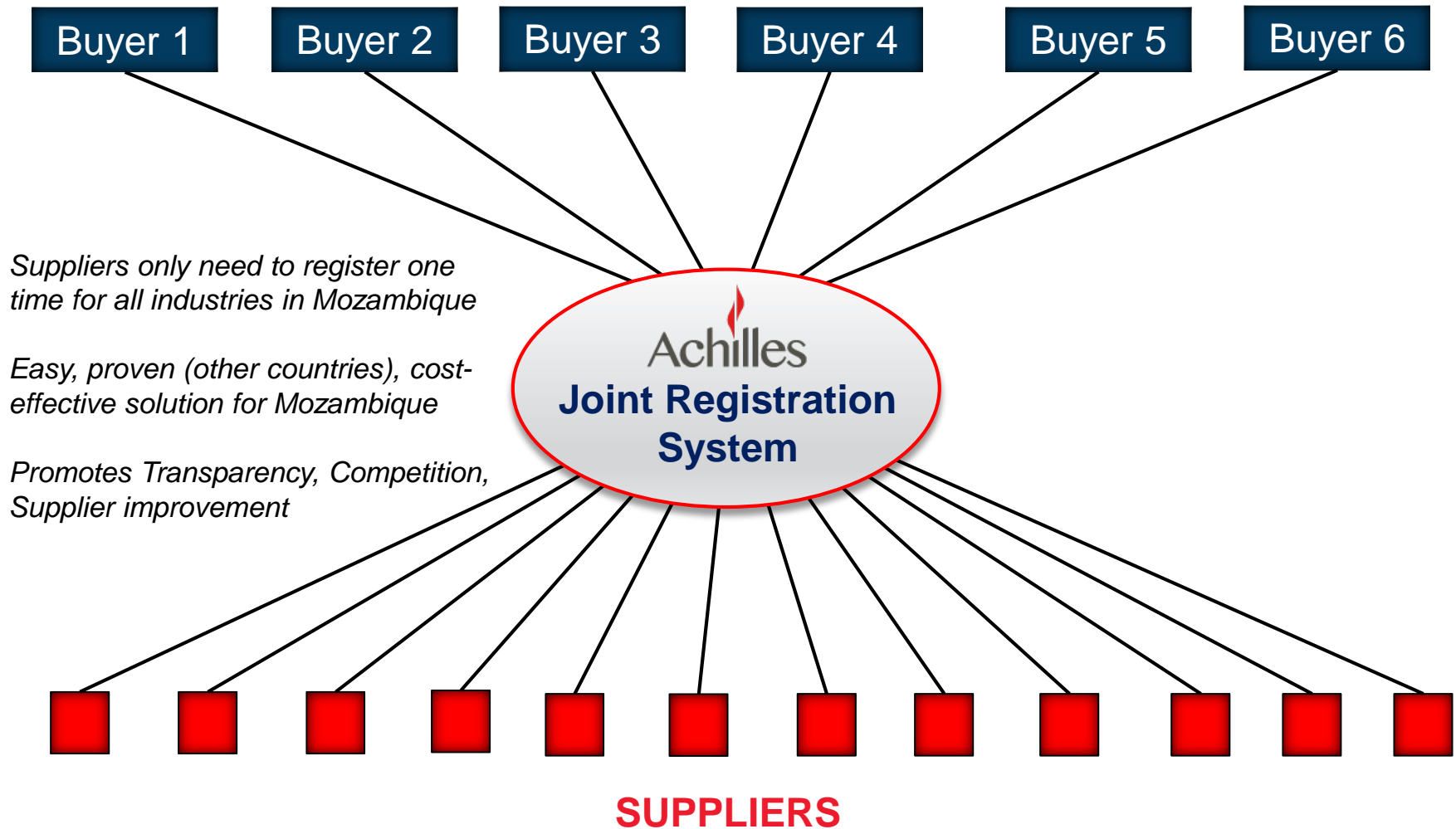
Pemba, August 10, 2018



Supplier information in Mozambique



Achilles – Online Supplier Registration System



Suppliers only need to register one time for all industries in Mozambique

Easy, proven (other countries), cost-effective solution for Mozambique

Promotes Transparency, Competition, Supplier improvement

www.mzlng.com/Opportunities/Suppliers/

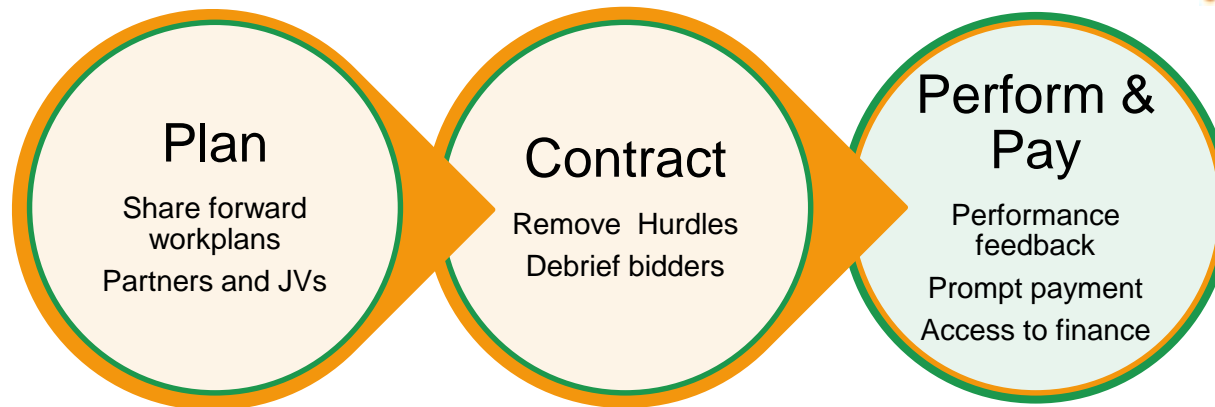
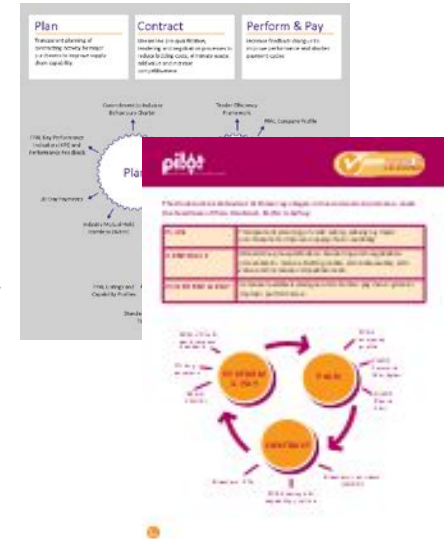


Supply Chain Code of Practice

A Voluntary Code for Buyers and Suppliers

by Government, Trade Associations, Purchasing Companies

- ✓ *Better planning info*
- ✓ *Remove hurdles for SMEs*
- ✓ *Strip out duplication and inefficiency in contracting*
- ✓ *Prompt payment and micro-finance*
- ✓ *Supports the other initiatives*





Pemba - Business Enterprise Center

Create a Regional Enterprise Development Center to Assist Development of Local SMEs and Increase their Participation in the Rovuma Basin Projects

Primary Point of Contact for Information on Contracting with Mozambique LNG

HOW

- Access the Achilles registration system
- Share O&G industry Forward Contract Plans
- Brief suppliers on Operators' requirements, providing guidance and assistance
- Organize *Share Fair* events
- Access advice, library and internet
- Link suppliers with potential partners
- Collaborative industry effort and funding



WHERE

- Use of existing industry facility in Pemba is under discussion (IPEME MoU)

WHO

- Collaborative resourcing from O&G operators, industry institutions and major contractors
- Branded as joint-industry initiative
- Link with international development bodies for best-practice

WHEN

- Scheduled to Open by Year-End



Contracting Workshops and Skills Fairs



To Take Place in Palma, Pemba, Nampula, Beira, Tete and Maputo

◆ August – September

- Contracting Workshops: Part I – Contractor Readiness

◆ October – November

- Contractor Workshops: Part II – Tendering Process
- Skills Fairs “Open Day” Hosted by Government Training Institutions, Supported by Anadarko and CCS JV
 - *Focus: Dissemination of information on future job opportunities; registration for future skills testing for Riggers, Scaffolders, Pipe Fitters, Steel Erectors and Boilermaker/Welders.*

◆ Early 2019

- Skills Testing



General Employment – Registration System



OBJECTIVE: Allow all Mozambicans to Register Their Interest in Working at Mozambique LNG

- Project Contractors Will Use System to Identify and Contact Registrants for Potential Work Opportunities
- Currently Collaborating with Government and Relevant Stakeholders on System Development and Rollout





This Afternoon

NETWORKING

Business-to-Business (B2B)

TRAINING

“10 Elements of Doing Business”